



6000 Doug Attaway Blvd. | Shreveport, LA 71115 | P (318)524-2272 | F (318)524-2273 | port@portsb.com | www.portcb.com

MEMORANDUM

To: Commissioner Sam N. Gregorio, President
Commissioner Rick C. Prescott, Vice President
Commissioner Roy Griggs, Secretary-Treasurer
Commissioner Lynn Austin
Commissioner Erica R. Bryant
Commissioner James D. Hall
Commissioner Capt. Thomas F. Murphy
Commissioner James L. Pannell
Commissioner Steve Watkins

From: Eric England

Date: November 3, 2017

Re: **MARKETING & OPERATIONS COMMITTEE MEETINGS**, Monday, November 6, 2017

The Marketing & Operations Committee meetings will be held on Monday, November 6, at noon following the Special Board/Executive Committee Meeting in the Board Room of the Regional Commerce Center, 6000 Doug Attaway Blvd., Shreveport. Agendas are attached.

Lunch will be provided. If you cannot attend, please give Hettie a call or email. Thank you.

cc: Mr. Ed Walsh, Sarah McKinney and Alex Leach, Romph Pou Agency, Public Relations
Ms. Ty Scroggins, Scroggins Consulting, LLC
Mr. David Montgomery, Montgomery Agency Inc.
Mr. Jack Andres, Mr. Eric Basinger and Mr. John Hubbard, SWEPCO
Mr. Rich Brontoli, Red River Valley Association
Southern Strategy Group of North Louisiana
Mr. Jerrod Tinsley, Heard McElroy & Vestal
CBPC Staff

"This institution is an equal opportunity provider and employer."

*MEMBERS: Sam N. Gregorio, President; Rick C. Prescott, Vice President; Roy Griggs, Secretary-Treasurer
Lynn Austin; Erica R. Bryant; James D. Hall; Capt. Thomas F. Murphy; James L. Pannell; Steve Watkins*



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MARKETING COMMITTEE MEETING AGENDA

Agenda – November 6, 2017

12:00 Noon, Regional Commerce Center

MISSION: Maximize utilization of the Caddo-Bossier Port resources to generate economic development in Caddo and Bossier Parishes, expand use and development of the area's multi-modal transportation and distribution system, and increase commerce through the Port.

- *The Port will provide cost effective and efficient facilities for its users.*
- *The Port shall operate in a fiscally responsible manner.*
- *The Port will maximize utilization of public assets entrusted to it for the economic benefit of the citizens of Caddo-Bossier Parishes and partners of interest.*

Call to Order

Pledge of Allegiance

Introduction of Guests

Public Comment on Agenda Items

Potential Customers/Projects

Brenda Levinson

- General Cargo Opportunities
- Port Prospects

Customer Update

Brenda Levinson

Monthly reports attached:

Contact Report

Public Affairs Report

Kathy French

Calendar of Activities Review

Eric England

Adjourn

Marketing Committee Meeting

Monday, December 11, 2017, Noon, Regional Commerce Center, Shreveport

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OPERATIONS COMMITTEE MEETING AGENDA

Agenda – November 6, 2017
Noon, Regional Commerce Center

MISSION: Maximize utilization of the Caddo-Bossier Port resources to generate economic development in Caddo and Bossier Parishes, expand use and development of the area's multi-modal transportation and distribution system, and increase commerce through the Port.

- *The Port will provide cost effective and efficient facilities for its users.*
- *The Port shall operate in a fiscally responsible manner.*
- *The Port will maximize utilization of public assets entrusted to it for the economic benefit of the citizens of Caddo-Bossier Parishes and partners of interest.*

Call to Order

Introduction of Guests

Public Comment on Agenda Items

Operations

- Rail Activity
- Barge Activity

Hugh McConnell

Port Projects

- RESOLUTION NO. 22: A RESOLUTION TO ACCEPT THE BASE BID OF THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER FOR THE NORTH SATELLITE RAIL YARD IMPROVEMENTS (PHASE I) PROJECT, AND TO OTHERWISE PROVIDE WITH RESPECT THERETO

Eric England

Ongoing Projects

Rick Nance

Monthly Reports Attached:

- Projects in Progress Status Sheet
- Tonnage

Eric England

Internal Control Audit

Jerrod Tinsley/
Heard McElroy & Vestal

Adjourn

Operations Committee Meeting
Monday, December 11, 2017, Noon

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